



National Independent Auction Association  
Hilton Nashville Downtown  
121 Fourth Avenue South, Nashville, TN  
**Annual Convention**

<b>AGENDA</b>	
<b>Sunday, February 4, 2024</b>	
6:00 pm – 7:30 pm	Cocktail Reception / Meet in Hotel Lobby Bar
<b>Monday, February 5, 2024</b>	
8:00 am	Registration/Continental Breakfast
8:30 am – 8:35 am	<i>Opening Comments</i> Vernon Brownlee, President, NIAA
8:35 am – 9:30 am	<i>How to Leverage AI and Elevate Your Inventory's Online Presence Without Scaling Your Team</i> Sean Toussi, CEO, GLO3D
9:30 am – 10:00 am	<i>Using Transportation to Your Advantage</i> Fred Uhter, Montway Transportation
10:00 am – 10:30 am	<i>3 Strategies and Tools to Increase Your Productivity and Revenues</i> Nancy Stiver, Lavinia Capital Partners
10:30 am – 10:45 am	Break
10:45 am – 11:15 am	<i>Driving Sales with Peace of Mind</i> Adam Michael and Clayton Morgan, ASC Warranty
11:15 am – 11:45 am	Scot Ford, Auction Edge
11:45 am – 12:00 pm	Break / NIAA Board Meeting
12:00 pm – 1:00 pm	Lunch as a Group
1:00 pm – 1:15 pm	Annual Membership Meeting
1:15 pm – 3:15 pm	<i>Auction Marketing Mastery Made Simple</i> Nick and Kiley Holt, HYYPE Enterprises
3:15 pm – 3:30 pm	Break
3:30 pm – 5:30 pm	Open Discussion/Roundtable
7:00 pm	Dinner – Gannon's, 170 4th Ave N., Nashville